

### 22024 DUBILL TRAINING CALENDAR



RESHAPING THE LEARNING EXPERIENCE



At Skills Bank, we know that urgent need of getting trained on a specific topic as soon as possible! You face that challenge you need to conquer or got a skill you need to acquire for a certain opportunity ahead, and you can't afford to wait for your organization to arrange a related workshop.

That's why we support you with our monthly public workshops calendar. Every December of each year, Skills Bank team launches the whole year public calendar with all the topics you might need throughout the year. All you need is to check your availability, register your spot, and be there on time!

Since its establishment and until now, Skills Bank has a proven track record of delivering highly efficient training and coaching services to over 300 SMEs and large corporates in different sectors such as banking, pharmaceutical, oil & gas, real estate, construction, automotive, telecommunication, FMCGs, wholesale, retail, industrial, shipping, insurance, NGOs, and many others. With a head office in Cairo, the heart of Egypt, Skills Bank serves most of Egypt's governorates, including Cairo, Suez, Port Said, Alexandria, Behera, Mansoura, El Gouna, and more. It also serves. Gulf countries, starting with KSA, UAE and Kuwait, Now, we have an office in Riyadh and are actively planning to rapidly expand into additional countries."

### **WORKSHOP CATEGORIES**

Int	erpersonal skills Self development	Available in
1	Negotiation keys for Master Negotiator	Jan – April – July – Oct
2	Building Bridges: Practical Communication for real-world workplace	Jan- March - June - Aug - Oct - Dec
3	Your 720 Minutes Guide for Time Management	Jan - April - July -Oct - Nov
4	Business Etiquette – Design Business With Class	Jan – July
5	Business Etiquette – For Premium Customers	April - Oct
6	Analytical Thinking	March - April - July - Sep - Nov - Dec
7	Building your decision making muscles	March – April – July – Dec
8	The Power of Positive Attitude	July
9	Crucial Conversations	March – August – Dec
10	Self Awareness & Self Confidence	Dec
11	Super Trainer	June
12	Accountability and Ownership	June - Nov
13	Emotional Intelligence	Jan – June – Aug
14	Managing self and leading others	Jan – June – Aug – Nov
15	Assertiveness Skills & Dealing With Difficult Situations	May - Sep
16	The Brand called you	Oct
17	Essentials Digital Transformation	March - Dec
18	Performance Excellence	Feb - July
19	Events Management	May
20	Design Thinking	March - June - Oct
21	Public Speaking Program (Express & Impress )	Jan, June, Sep, Nov
22	Public Speaking Program (Persuasive Presentations)	Jan, Dec
23	Public Speaking Program (Executive Speaking & Presence)  Public Speaking Program (Dynamic Presentations Presentations)	Feb, April, July, Nov
24		Feb, April, July, Nov
25	Storytelling Mastery ( Public Speaking Program )	April - July - Sep
26 But	From Complexity to Simplicity ( Public Speaking Program )	May - Dec
DU	siness topics	Available in
1	Project Management	May – June – Sep – Nov
2	Risk Management	Aug
Lea	ading your business	Available in
1	Business Model Canvas	April
2	Business Agility	Aug
3	Strategic thinking and planning	Feb - May - Nov
4	Successful Planning, Organizing and Control	Jan
	adership & Management	Available in
1	The Alpha Leader	Jan - March - May - June - July - Sep - Oct - Nov
2	How to Delegate Effectively	Aug
3	Supervisory Skills	June - Dec
4	coaching toward success	March - August
5	Your First 90 Days as A Manager	Feb - July
6	The Strategy of Decision Making	Jan - May - Aug - Nov
7	Driving For a result	April – Sep

Business Writing Available in		
1	Writing Like a Pro	Feb - June - July - Oct
2	Email Writing Techniques	May - Dec
3	Proposals & Report Writing	March
MS. Office		Available in
1	Excel Master ( Advanced Level)	Every Month
2	Excel core ( From Basic to Advanced )	Every Month
3	Data Analysis & Reporting Techniques Using Excel	Every Month
4	Power PI Reports & Interactive Dashboards	Every Month
C	ustomer Service	Available in
1	Customer Service Excellence	Feb - Sep
2	Customer Centricity	April - Nov
Sa	ales	Available in
1	Selling Skills – Closed deals	May - Sep
2	Advanced Sales Professional – The Key Elements Of Successful Selling	Feb - July - Nov
3	Sales Planning & Forecasting	June - Dec
4	Powerful Telesales Skills	June
5	Lead & Manage Your sales team	Feb – Oct
6	Strategic Account Management	May - Sep - Dec
Fi	nance	Available in
Fi	nance Finance for Non - Financials	Available in  Jan - July - Nov
1	Finance for Non – Financials	Jan – July – Nov
1 2 3	Finance for Non – Financials  Financial Planning and Budgeting	Jan - July - Nov May - Aug
1 2 3	Finance for Non – Financials  Financial Planning and Budgeting  Financial Reporting & Analysis	Jan – July – Nov  May – Aug  Feb – June – Sep – Nov
1 2 3	Finance for Non - Financials  Financial Planning and Budgeting  Financial Reporting & Analysis  Upply chain	Jan - July - Nov  May - Aug  Feb - June - Sep - Nov  Available in
1 2 3 St	Finance for Non - Financials  Financial Planning and Budgeting  Financial Reporting & Analysis  Upply chain  Purchasing and Cost Saving Techniques	Jan - July - Nov  May - Aug  Feb - June - Sep - Nov  Available in  April
1 2 3 St	Finance for Non - Financials  Financial Planning and Budgeting  Financial Reporting & Analysis  Upply chain  Purchasing and Cost Saving Techniques  Warehouse Operations	Jan - July - Nov  May - Aug  Feb - June - Sep - Nov  Available in  April  May - Dec
1 2 3 \$1 1 2 3	Finance for Non - Financials  Financial Planning and Budgeting  Financial Reporting & Analysis  Upply chain  Purchasing and Cost Saving Techniques  Warehouse Operations  Inventory Planning & Control	Jan - July - Nov  May - Aug  Feb - June - Sep - Nov  Available in  April  May - Dec  Jan
1 2 3 St 1 2 3 4	Finance for Non - Financials  Financial Planning and Budgeting  Financial Reporting & Analysis  Upply chain  Purchasing and Cost Saving Techniques  Warehouse Operations  Inventory Planning & Control  Supply Chain Management  Logistics Operations	Jan - July - Nov  May - Aug  Feb - June - Sep - Nov  Available in  April  May - Dec  Jan  Feb - June
1 2 3 \$1 1 2 3 4 5	Finance for Non - Financials  Financial Planning and Budgeting  Financial Reporting & Analysis  Upply chain  Purchasing and Cost Saving Techniques  Warehouse Operations  Inventory Planning & Control  Supply Chain Management  Logistics Operations	Jan - July - Nov  May - Aug  Feb - June - Sep - Nov  Available in  April  May - Dec  Jan  Feb - June  March
1 2 3 St 1 2 3 4 5 HI	Finance for Non - Financials  Financial Planning and Budgeting  Financial Reporting & Analysis  Upply chain  Purchasing and Cost Saving Techniques  Warehouse Operations  Inventory Planning & Control  Supply Chain Management  Logistics Operations	Jan - July - Nov  May - Aug  Feb - June - Sep - Nov  Available in  April  May - Dec  Jan  Feb - June  March  Available in
1 2 3 4 5 H	Finance for Non - Financials  Financial Planning and Budgeting  Financial Reporting & Analysis  Upply chain  Purchasing and Cost Saving Techniques  Warehouse Operations  Inventory Planning & Control  Supply Chain Management  Logistics Operations  R  Personnel & Labor law	Jan - July - Nov  May - Aug  Feb - June - Sep - Nov  Available in  April  May - Dec  Jan  Feb - June  March  Available in  July - Sep
1 2 3 St 1 2 3 4 5 HI 1 2	Financial Planning and Budgeting Financial Reporting & Analysis  Upply chain  Purchasing and Cost Saving Techniques  Warehouse Operations Inventory Planning & Control  Supply Chain Management Logistics Operations  Personnel & Labor law Payroll Preparation & Analysis	Jan - July - Nov  May - Aug  Feb - June - Sep - Nov  April  May - Dec  Jan  Feb - June  March  Available in  July - Sep  Feb - June - Aug
1 2 3 4 5 HI 2 3 3	Finance for Non - Financials  Financial Planning and Budgeting  Financial Reporting & Analysis  Upply chain  Purchasing and Cost Saving Techniques  Warehouse Operations  Inventory Planning & Control  Supply Chain Management  Logistics Operations  R  Personnel & Labor law  Payroll Preparation & Analysis  HR Policies & Procedures	Jan - July - Nov  May - Aug  Feb - June - Sep - Nov  Available in  April  May - Dec  Jan  Feb - June  March  Available in  July - Sep  Feb - June - Aug  Feb - Aug - Oct
1 2 3 4 5 HI 2 3 4	Finance for Non - Financials  Financial Planning and Budgeting  Financial Reporting & Analysis  Upply chain  Purchasing and Cost Saving Techniques  Warehouse Operations  Inventory Planning & Control  Supply Chain Management  Logistics Operations  R  Personnel & Labor law  Payroll Preparation & Analysis  HR Policies & Procedures  Recruitment Best Practice	Jan - July - Nov  May - Aug  Feb - June - Sep - Nov  Available in  April  May - Dec  Jan  Feb - June  March  Available in  July - Sep  Feb - June - Aug  Feb - Aug - Oct  March - Oct
1 2 3 4 5 6 7	Finance for Non - Financials  Financial Planning and Budgeting  Financial Reporting & Analysis  Upply chain  Purchasing and Cost Saving Techniques  Warehouse Operations  Inventory Planning & Control  Supply Chain Management  Logistics Operations  R  Personnel & Labor law  Payroll Preparation & Analysis  HR Policies & Procedures  Recruitment Best Practice  TNA & Evaluating Training  Compensation & Benefits Professional  Competency Based Interview ( CBI )	Jan - July - Nov  May - Aug  Feb - June - Sep - Nov  Available in  April  May - Dec  Jan  Feb - June  March  Available in  July - Sep  Feb - June - Aug  Feb - Aug - Oct  March - Oct  Aug
1 2 3 4 5 6	Finance for Non - Financials  Financial Planning and Budgeting  Financial Reporting & Analysis  Upply chain  Purchasing and Cost Saving Techniques  Warehouse Operations  Inventory Planning & Control  Supply Chain Management  Logistics Operations  R  Personnel & Labor law  Payroll Preparation & Analysis  HR Policies & Procedures  Recruitment Best Practice  TNA & Evaluating Training  Compensation & Benefits Professional	Jan - July - Nov  May - Aug  Feb - June - Sep - Nov  Available in  April  May - Dec  Jan  Feb - June  March  Available in  July - Sep  Feb - June - Aug  Feb - Aug - Oct  March - Oct  Aug  Sep





Welcome
Welcome
to skills Bank Premises
to skills Bank Premises
unique Learning
Journey with Us"



1 Administration Area:

"Your Gateway to a Seamless Learning Experience"

Reception and Registration Area: A welcoming first point of contact for all your queries and course enrollment needs.

### 2 Training Rooms:

"Crafted for Comfort and Effective Learning"

- Level Up Lounge Room: Spacious setup with 20 seats, ideal for larger groups.
- Mindset Room: Cozy environment with 15 seats for more intimate sessions.
- Available Equipment: Equipped with Data Show, Flip Chart, and Wi-Fi







### **3** Break Room:

### "Revitalize Yourself in Our Relaxing Break Room"

- **Coffee Break:** Enjoy our selection of coffee and refreshments.
- Lunch Break: Catering to your dietary needs with a variety of lunch options.
- Terrace with Open Air Seating Area: Breathe in fresh air and relax in our serene outdoor space.
- **Smoking Area:** Designated area for those who wish to smoke.
- ✓ More Than: Learning Experience Joy and Relaxation

### 4 Prayer Room:



### Skills Bank

23 Jan

### JAN 2024

Classroom Wirtual





# Of Growth, Learning, and Success at Skills Bank



**Excel Core from** 

DATE:

11,13,15,18

,20,22 Feb

**Basic to Advanced** 

From:

6:30 To 9:30 PM

4200

翻翻

EGP

### FEB 2024

🖳 Classroom 🕮 Virtual



COST COST 7000 **Executive Speaking & Dynamic Presentations** 15000 EGP EGP **Presence** DATE: From: DATE: From: 10 AM To 4 PM 10 AM To 4 PM 11.12.13 18.19& &14 Feb 20 Feb



### The Strategy of Decision Making Signature Topic





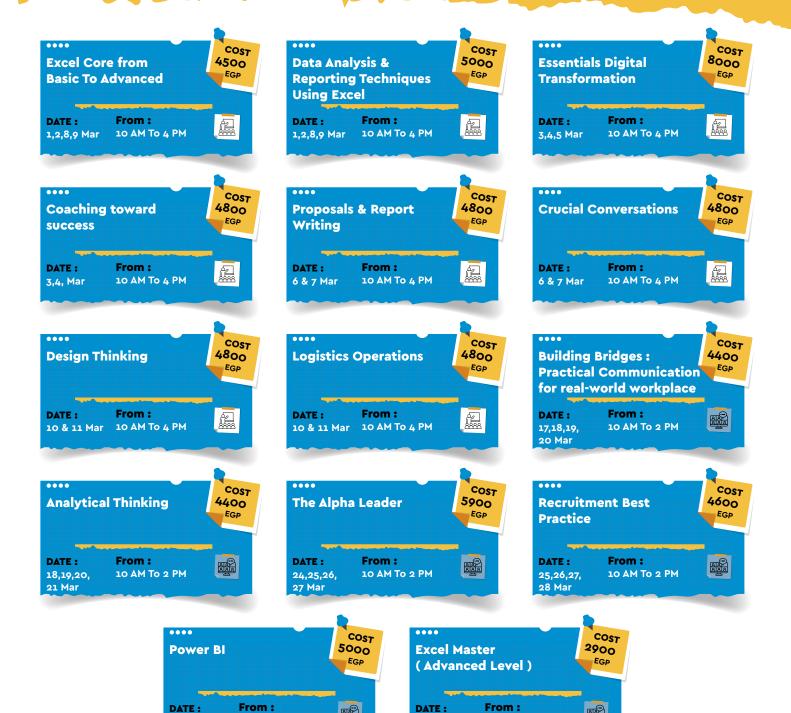
### MAR 2024

Classroom Virtual

8 PM To 11 PM

17,19,21,24,

26 Mar



10 AM To 2 PM

15,16,22,23,

29,30 Mar

## Elevating +20000 Traines



DATE:

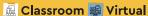
14,15, 16

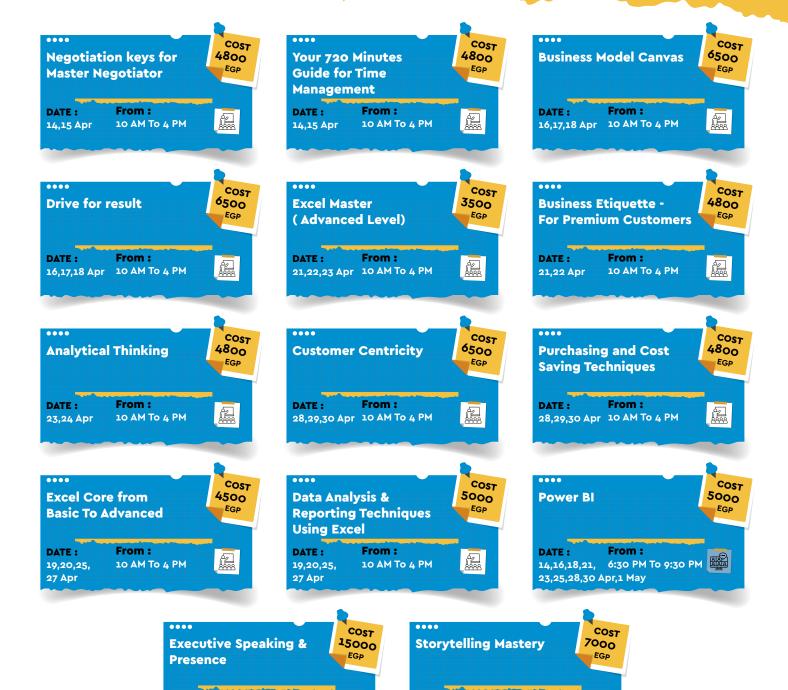
&17 Apr

From:

10 AM To 4 PM

### APR 2024





DATE:

21,22&

23 Apr

From:

10 AM To 4 PM



### Data Analysis & Reporting Techniques Using Excel



DATE:

12,15,16,19,

21,23 May

From:

6:30 PM To 9:30 PM

### MAY 2024

Classroom Wirtual



DATE:

17,18 &

**25 May** 

From:

10 AM To 4 PM

DATE:

19,20&

From:

10 AM To 4 PM

## Training Hours And Counting



### 🖳 Classroom 👺 Virtual

Sales Planning & **Forecasting** 

COST 6500 EGP

DATE: From: 10 AM To 4 PM 2,3,4 Jun

**Supervisory Skills** 

COST 4800 EGP

DATE: From: 4 & 5 Jun

**Writing Like a Pro** 

COST 4800 EGP

DATE: 10 AM To 4 PM

From: 10 AM To 4 PM 4 & 5 Jun

10 AM To 4 PM

**Powerful Telesales Skills** 

COST 4800 EGP

Financial Reporting & **Analysis** 

COST 6500 EGP

**Supply Chain Management** 

9,10,11 Jun

COST 6500 EGP

DATE: From:

26 & 27 Jun

10 AM To 4 PM

DATE: 9,10,11 Jun

From: 10 AM To 4 PM DATE: From:

**Payroll Preparation & Analysis** 

COST 5200 EGP

**Design Thinking** 

COST 4800 EGP

**Super Trainer** 

COST 15000 EGP

DATE:

7,24,21 Jun

From: 10 AM To 4 PM DATE: 12 & 13 Jun

From: 10 AM To 4 PM

DATE: From:

10 AM To 4 PM 2,3,9,10,23,

**Building Bridges: Practical Communication** for real-world workplace

4800 EGP

**Accountability and Ownership** 

COST 2800 EGP

**Emotional Intelligence** 

COST 4800 EGP

DATE: 25 & 26 Jun

From: 10 AM To 4 PM

COST

DATE: From: 27-Jun

10 AM To 4 PM

DATE: 25 & 26 Jun

29 Jun

DATE:

2.3&4 Jun

From: 10 AM To 4 PM **Project Management** 

COST 9000 EGP

The Alpha Leader

COST 6500 EGP

**Excel Core From Basic to Advanced** 

COST 4500 EGP

DATE: 5,6,12,13, 26,27 Jun

DATE:

29 Jun

14,15,28,

From: 10 AM To 4 PM

COST

From: DATE: 23,24,25 Jun 10 AM To 4 PM From: DATE: 14,15,28, 10 AM To 4 PM COST

7000

EGP

Data Analysis & **Reporting Techniques Using Excel** 

5000 EGP

From: 10 AM To 4 PM

**Power BI** 

DATE: From: 2,4,6,9,11,13, 10 AM To 2 PM 23,25 Jun



**Express & Impress** 

From:

10 AM To 4 PM



### Build your Decision-Making Muscles Signature Topic





From:

6:30 PM To 9:30 PM

DATE:

23 Jul

14,16,18,21,

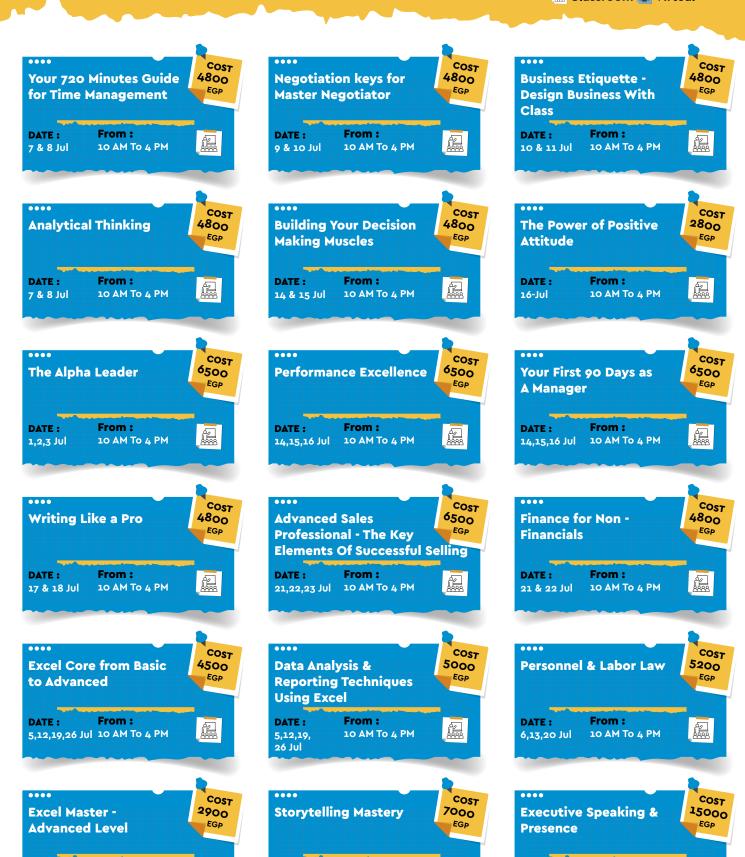
### JUL 2024

Classroom W Virtual

From:

21,22&23 Jul 10 AM To 4 PM

DATE:



From:

10 AM To 4 PM

DATE:

7,8&9 Jul

**Qualified Trainers** 



### AUG 2024

Classroom Virtual

From:

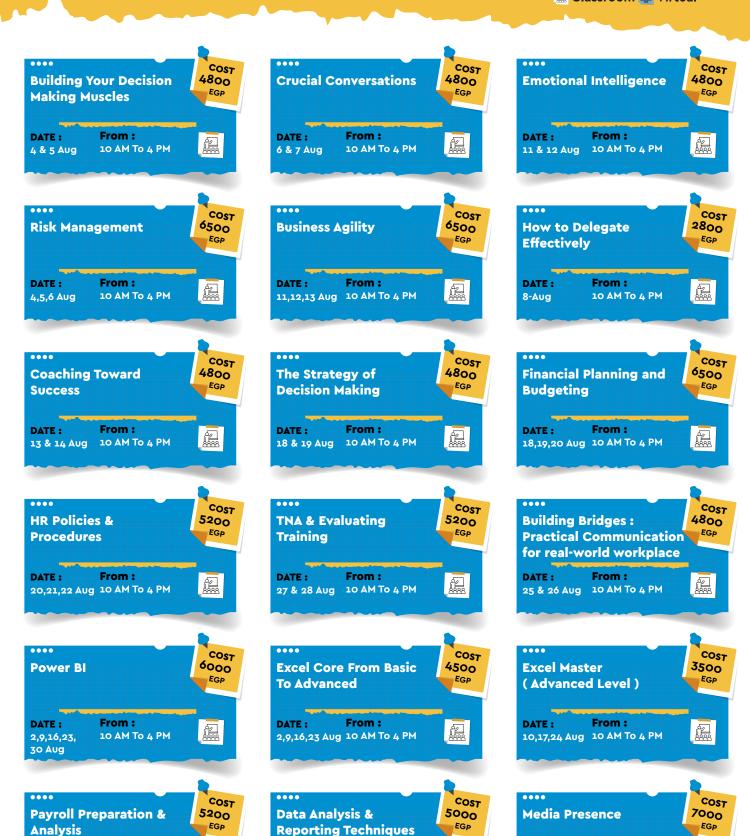
10 AM To 4 PM

DATE:

11,12 &

13 Aug

題記



**Using Excel** 

DATE:

15 Aug

4,6,8,11,13,

From:

10,17,24 Aug 10 AM To 4 PM

DATE:

From:

10 AM To 2 PM



Powerful
Reports &
Interactive
Dashboards
with Power BI



17 Sep

### SEP 2024

Classroom Wirtual



17 Sep

**24 Sep** 

**Business Sectors** 



17,20,22 Oct

### OCT 2024

Classroom Virtual



22 Oct

### D UILDING RIDGES

Building Bridges
Practical Communication
for Real-world Workplace
Signature Topic





10,12,14,17,

19 Nov

Classroom W Virtual

COST

4800

EGP

COST

6500

COST

6500

COST

5200

EGP

COST 6000

EGP

COST

15000

EGP

10 AM To 4 PM

17,18 &

19 Nov

EGP

EGP



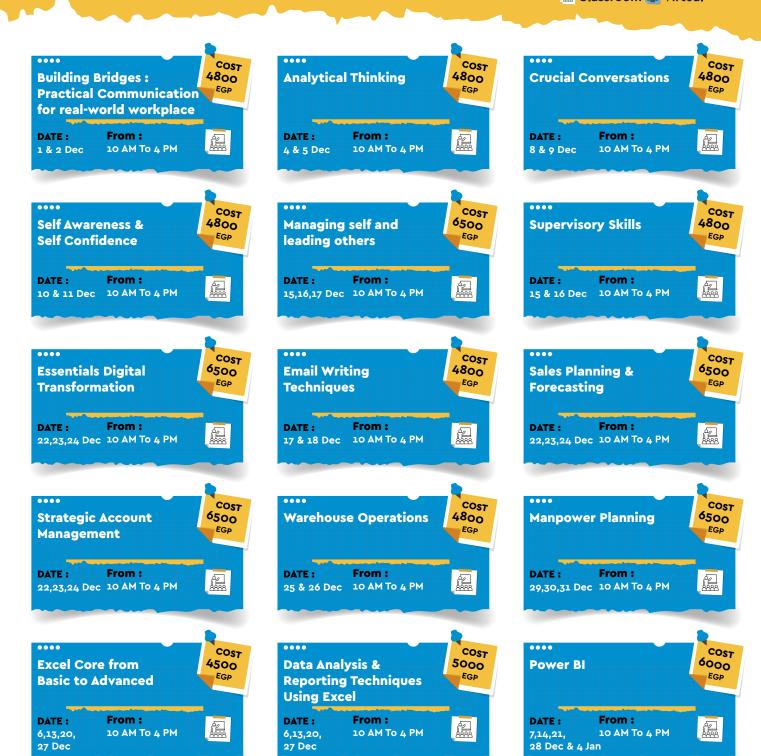
8,9 &16 Nov 10 AM To 4 PM

### Corporates EB300



### DEC 2024

Classroom Wirtual



**Persuasive Presentations** 

From:

10 AM To 4 PM

DATE:

8,9&10 Dec

COST

7000

EGP

**From Complexity** 

From:

15,16&17 Dec 10 AM To 4 PM

**To Simplicity** 

DATE:

COST

7000

EGP

COST

3500

EGP

**Excel Master -**

DATE:

7,14,21 Dec

**Advanced Level** 

From:

10 AM To 4 PM

## The Alpha Leader





### **GET IN TOUCH**



We are located in: 3rd Floor, Building No. 30, Misr Helwan Agricultural Road, Behind Holiday Inn Hotel, Maadi, Cairo, Egypt.



202 (2) 25281172



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